



**October 27, 2009  
E-Chat**

**AT A GLANCE** – To make reservations to attend, RSVP at [www.meetup.com/chamber-of-commerce-of-highlands-ranch](http://www.meetup.com/chamber-of-commerce-of-highlands-ranch). Visit our website at [www.highlandsranchchamber.org](http://www.highlandsranchchamber.org) for future events or directions to events.

### **EVENTS**

**October 28<sup>th</sup> – Business After Hours** at Highlands Ranch Ace Hardware  
**November 3<sup>rd</sup> – DCBA Presents 2010 Legislative Session Outlook** at Sky Ridge Medical Center  
**November 3<sup>rd</sup> – Women In Networking (WIN)** at Homewood Suites Denver/Littleton  
**November 4<sup>th</sup> – Turkey Day 5K Committee Meeting** at the Chamber office  
**November 4<sup>th</sup> – Monthly Membership Luncheon** at Hilton Garden Inn (**NOTE DATE CHANGE**)  
**November 4<sup>th</sup> – Ambassadors Meeting** at the Chamber office  
**November 4<sup>th</sup> – Ribbon Cutting / Grand Opening / Holiday Open House** at Fresh Fruit Bouquet Co.  
**November 5<sup>th</sup> – Chamber Book Club** at the Tattered Cover Bookstore  
**November 11<sup>th</sup> – Turkey Day 5K Committee Meeting** at the Chamber office  
**November 11<sup>th</sup> – Chamber offices closed for Veterans Day**  
**November 13<sup>th</sup> – Health Advocacy Team Meeting** at the Chamber office  
**November 13<sup>th</sup> – Green Thumb Friday** at the Chamber office  
**November 18<sup>th</sup> – Business After Hours** at Dewey's American Grill (**NOTE DATE CHANGE**)  
**November 19<sup>th</sup> – Experience Pros Seminar** at Schomp BMW  
**November 23<sup>rd</sup> – Ribbon Cutting** at Floor & Décor  
**November 26<sup>th</sup> – 6<sup>th</sup> Annual Turkey Day 5K Family Fun Run/Walk**

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### **LEADS Groups meet weekly at the following times:**

Business to Business Leads Group – Mondays at 11:45 a.m. at the Chamber office  
The Executive Club Leads Group – Tuesdays at 7:30 a.m. at the Chamber office  
LEADS Group #3 – Thursdays at 3:00 p.m. at the Chamber office

### **EVENT DETAILS**

**October 28<sup>th</sup> – Business After Hours from 5:00 – 7:00 p.m. at Highlands Ranch Ace Hardware.** Join us in Ace Hardware's climate-controlled greenhouse for an evening of informal networking. Come to see their new line of fireplaces, firepits, grill islands, and patio furniture – everything you need to complete your Outdoor Greatroom! Beer, wine and refreshments will be served. **Reservations must be made by October 26<sup>th</sup> to receive the \$10 per person discounted cost for the event.** The cost for RSVP's made after the 26<sup>th</sup> will be \$15 per person. Highlands Ranch Ace Hardware is located at 9579 University Blvd., #100, Highlands Ranch, CO 80126. RSVP at [www.meetup.com/chamber-of-commerce-of-highlands-ranch](http://www.meetup.com/chamber-of-commerce-of-highlands-ranch).

**November 3<sup>rd</sup> – The Douglas County Business Alliance presents 2010 Legislative Session Outlook at 7:30 a.m. in the Auditorium at Sky Ridge Medical Center.** The Douglas County Business Alliance will hear from the Legislators and County Commissioners on what they see coming for the business community during the 2010 Session and you are invited to attend. **See article below for more information, plus parking and directions, and how to RSVP.** Sky Ridge Medical Center is located at 10101 Ridge Gate Pkwy., Lone Tree, CO 80124.

**November 3<sup>rd</sup> – Women In Networking (WIN) from 5:00 – 7:00 p.m. at Homewood Suites Denver/Littleton.** At the November Women In Networking event, the Homewood Suites Littleton team is promising to shake it up! Mix, Mingle, Martinis, Munchies and much more are on the carte du jour, as the Homewood Suites celebrates its One-Year Birthday. Don't miss this birthday bash with door prizes and an evening of merriment. Homewood Suites Denver/Littleton is located at 7630 Shaffer Pkwy., Littleton 80127. The cost of the event is \$5. Please RSVP by October 30<sup>th</sup> at [www.meetup.com/chamber-of-commerce-of-highlands-ranch](http://www.meetup.com/chamber-of-commerce-of-highlands-ranch).

**November 4<sup>th</sup> – Turkey Day 5K Committee Meeting at 8:00 a.m. at the Chamber office.** Planning is underway for the Chamber's Annual Turkey Day 5K Family Fun Run/Walk to be held on Thanksgiving Day. If you are interested in serving on this committee, please come to the meeting, or call the Chamber office at 303.791.3500.

**November 4<sup>th</sup> – Monthly Membership Luncheon from 11:00 a.m. – 1:00 p.m. at the Hilton Garden Inn. (NOTE DATE CHANGE.)** The speaker for the luncheon will be State Senator Ted Harvey, who will talk about the upcoming legislative session. Informal networking will begin at 11:00 a.m., followed by a buffet luncheon, and the program. The Hilton Garden Inn is located at 1050 W. Plaza Dr., Highlands Ranch, CO 80126. **Reservations/payments are needed by November 2nd to secure the \$20 per person discounted price.** The cost for RSVP's made after the 2nd will be \$25 per person. RSVP at [www.meetup.com/chamber-of-commerce-of-highlands-ranch](http://www.meetup.com/chamber-of-commerce-of-highlands-ranch).

**November 4<sup>th</sup> – Ambassadors Meeting at 4:00 p.m. at the Chamber office.**

**November 4<sup>th</sup> – Ribbon Cutting / Grand Opening /Holiday Open House at 5:00 p.m. at Fresh Fruit Bouquet Company.** The ribbon cutting will take place at 5:00 p.m., but come by anytime from 3:00 – 6:00 p.m. to sample Fresh Fruit Bouquet Company's decadent array of Guittard Chocolate hand-dipped fruits, caramel apples, and other treats. They will also be offering free samples of their fresh fruit smoothies, shakes and fro-yo in their café. Take advantage of fabulous deals for corporate holiday gift-giving with bouquets starting at \$25. Fresh Fruit Bouquet Company is located at 2030 E. County Line Rd., Unit J., Highlands Ranch, CO 80126. RSVP at [www.meetup.com/chamber-of-commerce-of-highlands-ranch](http://www.meetup.com/chamber-of-commerce-of-highlands-ranch).

**November 5<sup>th</sup> – Chamber Book Club at 12:00 noon at the Tattered Cover Bookstore.** Join the Chamber's Book Club! The group meets on the first Thursday of each month at noon at the Tattered Cover Book Store. In November, the group will discuss *The Alchemist* by Paulo Coelho, a compelling fable about journeys, and the quest to fulfill your destiny. This novel will help you assess your entrepreneurial spirit, and provides inspiration for both your personal and your professional life. You can ask at the reserve desk at the Tattered Cover for this title, say you're from the Chamber, and receive a 10% discount on the book. The Highlands Ranch Library may also have copies available. No reservations are needed to attend the meeting. Just show up and join the fun! Please contact Dorothy Hargrove at [dhargrove@dclibraries.org](mailto:dhargrove@dclibraries.org) if you would like more information.

**November 11<sup>th</sup> – Chamber Offices Closed for Veterans Day.**

**November 13<sup>th</sup> – Health Advocacy Team Meeting at 8:00 a.m. at the Chamber office.** The Health Advocacy Team's action plan is to provide awareness and education about health and wellness resources in the Highlands Ranch community. If you are interested in learning more about this Chamber committee, please join us for this meeting or call the Chamber office at 303.791.3500.

**November 13<sup>th</sup> – Green Thumb Friday from 12:00 noon – 1:00 p.m. at the Chamber office.** November's program: "The Flawed Model: Pitfalls of Our Retirement System," will be presented by Deyan Stojanovich, owner and President of Benefit Solutions Corporation. **See Economic Gardening article below for more details.** RSVP at [www.meetup.com/chamber-of-commerce-of-highlands-ranch](http://www.meetup.com/chamber-of-commerce-of-highlands-ranch).

**November 18<sup>th</sup> – Business After Hours from 5:00 – 7:00 p.m. at Dewey's American Grill. (NOTE DATE CHANGE.)** Join us for informal networking and refreshments at Dewey's American Grill, located at 52 W. Springer Drive, Highlands Ranch 80129. **Reservations must be made by November 16th to receive the \$10 per person discounted cost for the event.** The cost for RSVP's made after the 16th will be \$15 per person. RSVP at [www.meetup.com/chamber-of-commerce-of-highlands-ranch](http://www.meetup.com/chamber-of-commerce-of-highlands-ranch).

**November 19<sup>th</sup> – Experience Pros Seminar from 5:00 – 7:00 p.m. at Schomp BMW.** Experience Pros presents: **“Creating the Customer Experience.”** Eric Reamer and Angel Tuccy will teach you how to create such an experience that your customers will tap roots of loyalty and provide a harvest of referrals! **See “Seminar News” below for more details about what will be covered in this program.** Registration is \$20/person, and all forms of payment will be accepted on the night of the event. RSVP right away to reserve your seat for this business-changing seminar! The seminar will be held in the upstairs training room at Schomp BMW, 1190 Plum Valley Lane, Highlands Ranch, 80129. RSVP at [www.meetup.com/chamber-of-commerce-of-highlands-ranch](http://www.meetup.com/chamber-of-commerce-of-highlands-ranch).

**November 23<sup>rd</sup> – Ribbon Cutting / Open House at 5:00 p.m. at Floor & Décor.** Join us at Floor & Décor to celebrate the Grand Opening of their new Design Center. This elegant showroom is a tremendous addition to the store and exclusive to the Highlands Ranch Floor & Décor. There will be complimentary appetizers and beverages at the event. Come in and meet the staff of Designers and to see amazing design ideas incorporating granite, travertine, marble, glass, porcelain, ceramic, wood and much more. Floor & Décor is located at 1980 E. County Line Rd., Suite A, Highlands Ranch 80126. RSVP at [www.meetup.com/chamber-of-commerce-of-highlands-ranch](http://www.meetup.com/chamber-of-commerce-of-highlands-ranch).

**November 26<sup>th</sup> – 6<sup>th</sup> Annual Turkey Day 5K Family Fun Run/Walk beginning at 9:00 a.m. at Shea Stadium.** See article below for information.

## Legislative News

**Douglas County Business Alliance  
Announces  
Meeting with the Douglas County Delegation  
2010 Session Outlook**

**House Minority Leader Mike May, Rep. Frank McNulty, Rep. Carole Murray  
Senator Ted Harvey and Senator Mark Scheffel  
and  
Douglas County Commissioners**

**Tuesday, November 3, 2009  
7:30 a.m.  
Auditorium at Sky Ridge Medical Center**

**You are invited!**

**The Douglas County Business Alliance will hear from the Legislators and County Commissioners on what they see coming for the business community during the 2010 Session and you are invited to attend.**

***Details about parking and location:***

Sky Ridge Medical Center is located at 10101 Ridge Gate Parkway, Lone Tree, CO 80124. Please park in front of the main hospital. Free valet parking will also be available. To get to the Auditorium, enter through the main hospital entrance and go to the Garden Level.

**RSVP to [mmarchun@capstonegroupllc.com](mailto:mmarchun@capstonegroupllc.com)**

*The Douglas County Business Alliance has been established to promote a unified effort of certain Chambers of Commerce and Economic Development Councils to lead and influence state and federal policy, legislation, and regulation to create and/or enhance a positive business climate for the business community of Douglas County. Members include the Chambers of Commerce of Castle Rock, Highlands Ranch, and Parker; the Economic Development Councils of Castle Rock and Parker; and the Southeast Business Partnership.*

## **Turkey Day 5K Family Fun Run/ Walk Make Your Plans Now!**

Come out and join us for the 6<sup>th</sup> Annual Chamber of Commerce of Highlands Ranch Turkey Day 5K Family Fun Run/Walk on Thanksgiving Day, November 26<sup>th</sup>. This is an event for competitive and recreational runners and walkers of all ages and has become a great Thanksgiving event in our community! Baby joggers are permitted for runners; dogs on leashes and baby strollers are welcome for the walk. Activities also include a Kids' Fun Run for ages 11 and under. Participants will receive entry into the 5K run or walk, a 100% cotton long-sleeved t-shirt, a goodie bag and refreshments.

The sponsors for this year's race include: Sterling Ranch, Colorado Community Newspapers, Sam's Club, Highlands Ranch Metro District, Highlands Ranch Community Association, Highlands Ranch Law Center, Public Service Credit Union, RE/MAX Professionals – The Simonson Team, Sky Ridge Medical Center, Wells Fargo, Wind Crest, Boulder Running Company, Falcon Park Dental Group, Liteye Systems, MedExpress Urgent Care, Perella's East Coast Pizzeria, Trinity Title, U-Haul – Highlands Ranch, Vitamin Water, Citywide Bank, Dick's Sporting Goods, and TCF Bank.

The race, which begins and ends at Shea Stadium at Redstone Park, is a 5K certified course. Awards will be presented to the top 3 overall men and women finishers and the top 3 men and women finishers in 8 different age group categories.

A portion of the net proceeds will benefit the Colorado National Guard Foundation.

For more information and to register, go to [www.td5k.com](http://www.td5k.com).

## ***Seminar News!***

### **Experience Pros Presents: "Creating the Customer Experience" Thursday, November 19<sup>th</sup>, 5:00 – 7:00 p.m. at Schomp BMW**

Long after people forget what you said or did, they will remember how you made them feel! You've established what makes you different. You've discovered your customer's hot buttons and they're lining up at the door to do business with you. Let's make sure you finish well! Eric Reamer and Angel Tuccy take you on an illustrated journey of your business... through your customer's point of view.

Your customer is your greatest asset! Let's show them that we know it - and value their business! We'll teach you how to create such an experience that your customers will tap roots of loyalty and provide a harvest of referrals!

You will learn:

- Who is the REAL boss?
- The four "C's" of customer loyalty
- Converting transactions into enthusiastically satisfied fans
- The Socrates Secret
- And much, much more!

Registration is \$20/person, and all forms of payment will be accepted on the night of the event. RSVP right away to reserve your seat for this business-changing seminar! The seminar will be held in the upstairs training room at Schomp BMW, 1190 Plum Valley Lane, Highlands Ranch, 80129.

*Business Formula for Success: You + 2 = Increased Value! (Yes, bring TWO friends or associates to this seminar with you!)*

RSVP at [www.meetup.com/chamber-of-commerce-of-highlands-ranch](http://www.meetup.com/chamber-of-commerce-of-highlands-ranch).

# ***Economic Gardening News***

## **Retirement, The Life Beyond Work!**

By Chris Eppers, Economic Gardening Manager

When we hit the workforce or start our own business, retirement seems like the furthest thing from our minds. When you start a new career or start a business you've always dreamed about, everything is bright and shiny. You feel alive developing your strategy for getting ahead of your peers or competition. It just feels good.

What about that strategy for life after work? You know, the one where you live somewhat close to the level of financial life you have become accustomed to.

Up until the last handful of years, if you worked for a company, chances are you had a company sponsored retirement plan. You made changes to it once a year and figured why worry, you won't need it for years down the road. Today many employers have greatly reduced retirement programs. What do you do now?

Remember that when you started your business, retirement was something that you decided you would worry about after you made your fortune. Your success alone would carry you through that phase of your life. In these tough times, how is your plan working for you now?

One thing is for certain. At some point in life retirement will happen. The uncertain part is what kind of lifestyle will you be living in retirement. For most people in this country the largest financial investment you will make is your retirement. In the current economic climate, it is important to consider your options for retirement whether you are employed by a company or own a business.

The Economic Gardening Program regularly hears that focusing on retirement can take time away from working on your business, but no one wants to work forever. For this reason, we are incorporating programs on subjects such as retirement to help educate the small business operator or employee on how to prepare for life beyond work.

If you need assistance in learning more about developing the different aspects of your business, contact Economic Gardening Manager, Chris Eppers at 303.791.3500 and join us for the next Green Thumb Friday (November 13<sup>th</sup>, details below) on planning for retirement.

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### ***Green Thumb Friday Program to Prepare Businesses and Employees for Retirement***

**Date: Friday, 13 November from 12:00 noon to 1:00 p.m.**

**Location: Chamber office, 300 W. Plaza Dr., Suite 225, Highlands Ranch, CO 80129.**

**November Program: *"The Flawed Model: Pitfalls of our Retirement System"***

This new program will cover the topic of retirement. Retirement is one of those things that a lot of people put off until it is too late. Retirement is one of the largest investments that most Americans will make. In today's economic climate many employees and small business owners are finding themselves responsible for their own retirement planning. This is not an easy task.

For the average retirement plan investor, our retirement system is broken. Broken because it is built on a flawed set of fundamentals, exacerbated by the recent market downturn. Join guest speaker Deyan Stojanovich, owner and President of Benefit Solutions Corporation, as he explains how our retirement plans have evolved much quicker than the financial system can handle, resulting in gaping holes in the current methodology. These holes are attempted to be filled by regulation, but it only masks the larger systematic problems.

*About the speaker: Deyan Stojanovich is owner and President of Benefit Solutions Corporation leading a team of specialists providing consulting to all aspects of qualified retirement plans. He has more than 15*

*years of personal experience in the retirement and financial services industry. Deyan's varied background in retirement planning and financial services provided the perfect foundation for helping advisors and plan sponsors address the flaws of the current retirement system and provided unique perspectives and solutions.*

GTFs are held the second Friday of each month, are centered on helping you strengthen your business, and presented by local business experts.

RSVP at [www.meetup.com/chamber-of-commerce-of-highlands-ranch](http://www.meetup.com/chamber-of-commerce-of-highlands-ranch).

To check future GTF dates, or to ask questions about Economic Gardening, contact Chris Eppers at 303.791.3500 or email at [cchrinfo@highlandsranchchamber.org](mailto:cchrinfo@highlandsranchchamber.org).

## ***New Members and Renewals***

### **Welcome, New Members!**

**CMIT Solutions of South Metro Denver** – We help businesses maximize the benefit they get from investment in computers and related technologies. CMIT Solutions is located at 13549 Antares Dr., Littleton, CO 80124. Contact **Alan Babcock** at 303.649.1767 or [ababcock@cmitsolutions.com](mailto:ababcock@cmitsolutions.com) for more information. Their website is [www.cmitsolutions.com/smetrodenver](http://www.cmitsolutions.com/smetrodenver).

**Pets R Me** – Affordable and experienced pet sitter offering vacation care, dog walks, and house checks. Bonded, insured. For more information, contact **Jane Reuter** at 720.284.8609 or [jane@petsrme.com](mailto:jane@petsrme.com). You can also visit their website at [www.petsrme.com](http://www.petsrme.com).

**Shred-it** – Trust Shred-it, your on-site mobile paper shredding and recycling company for all your shredding needs. Shred-it is located at 1707 E. 58<sup>th</sup> Ave., Denver, CO 80216. Contact **Bud Simon** at 303.325.4461 or [bud.simon@shredit.com](mailto:bud.simon@shredit.com) for more information. Their website is [www.shredit.com](http://www.shredit.com).

**Water 2 Wine** – Custom winery producing 80+ low sulphite and no histamine quality wines. Custom labels, private parties, daily wine tasting. Water 2 Wine is located at 8130 S. University Blvd., Suite 110, Centennial, CO 80122. For more information, contact **Derek Handley** at 720.489.9463 or [derek@water2wine.com](mailto:derek@water2wine.com). Their website is [www.water2wine.com/denver](http://www.water2wine.com/denver).

**Woodbury Law Office, LLC** - Estate, business and tax planning services, including wills, trusts, powers of attorney and probate administration. The offices are located at 300 W. Plaza Dr., Suite 190, Highlands Ranch, CO 80129. Contact **Krystal Woodbury** at 303.799.4022 or [krystal@woodburylegal.com](mailto:krystal@woodburylegal.com) for more information about their services. You can also visit their website at [www.woodburylegal.com](http://www.woodburylegal.com).

### **Thank You, Renewing Members!**

**Douglas County Democratic Party** – Committed to selecting the best candidates to represent the citizens of Douglas County. Their mailing address is P.O. Box 2857, Parker, CO 80134. You can also contact **Dan Hernandez** at 303.470.9557 or [dhkh146@comcast.net](mailto:dhkh146@comcast.net) for more information. Their website is [www.douglasdemocrats.org](http://www.douglasdemocrats.org).

**Douglas County School District** – Public School District. The school district offices are located at 620 Wilcox St., Castle Rock, CO 80104. Visit their website for more information at [www.dcsdk12.org](http://www.dcsdk12.org) or contact **Steve Herzog**, Superintendent of Schools, at 303.387.0123 or [steve.herzog@dcsdk12.org](mailto:steve.herzog@dcsdk12.org).

**Indulge Wine Bar** – Highlands Ranch's only wine, tapas and dessert bar, located at Lucent and Highlands Ranch Parkway. Visit them at 1601 Mayberry Drive, Highlands Ranch, CO 80129, or contact **Delinda Romero** at 303.991.1994 or [delinda@indulgewinebar.com](mailto:delinda@indulgewinebar.com) for more information. You can also visit their website at [www.indulgewinebar.com](http://www.indulgewinebar.com).

**Law Firm of Teresa Wilkins, LLC** – Quality legal representation in family law, civil litigation, wills, probate and employment law. The offices are located at 9800 Mount Pyramid Ct., Suite 400, Englewood, CO 80112. Contact **Teresa Wilkins** for more information at 303.414.4798 or [twilkinsllc@comcast.net](mailto:twilkinsllc@comcast.net).

**Mutual of Omaha Bank** - Locally-managed community bank offering products and services to meet the needs of our community. The bank is located at 9125 Commerce Center Cir., Highlands Ranch, CO 80129. Visit them there, or contact **Steve Kessler** at [steve.kessler@mutualofomahabank.com](mailto:steve.kessler@mutualofomahabank.com) or 303.346.3600 for more information. Their website is [www.mutualofomahabank.com](http://www.mutualofomahabank.com).

**Primrose School at Shadow Canyon** - Balanced learning for the balanced child. Innovative educational programs and quality child care services. The school is located at 4105 Siskin Ave., Littleton, CO 80126. Contact **Jose Emmanuelli** for more information at 720.200.9388 or [joseemmanuelli@msn.com](mailto:joseemmanuelli@msn.com). Their website is [www.myprimroseschool.com/shadowcanyon](http://www.myprimroseschool.com/shadowcanyon).

**Smith and Willis Heating and Air Conditioning Services** – Heating and Air Conditioning contractor specializing in service and repair. Their mailing address is P.O. Box 97, Franktown, CO 80116. Contact **Frank Prestwood** at 303.688.4487 or [smithandwillis@comcast.net](mailto:smithandwillis@comcast.net) for more information about their services. Their website is [www.smithandwillis.com](http://www.smithandwillis.com).

**SW Insurance Corp.** - I design, prioritize and simplify benefits programs for businesses and individuals. Contact **Sally Wurr** at 720.344.1105 or [sally@swinsurancecorp.com](mailto:sally@swinsurancecorp.com) for more information. Her mailing address is P.O. Box 630726, Highlands Ranch, CO 80163-0726. You can also visit her website at [www.swurr-online.com](http://www.swurr-online.com).

**Twiss Dental** - Dentistry for the entire family. Dedicated to healthy and beautiful smiles that your family deserves. The offices are located at 4185 E. Wildcat Reserve Pkwy., Suite 210, Highlands Ranch, CO 80126. Contact **Tyler Twiss** at 720.344.4375 or [drtwiss@twissdental.com](mailto:drtwiss@twissdental.com) for more information. You can also visit their website at [www.twissdental.com](http://www.twissdental.com).

## Member Information

If you have an article to submit for the E-Chat, email it to the Chamber office by Friday afternoon for the next Tuesday's E-Chat. All articles should be in paragraph form and less than 100 words. Email to [cchrinfo@highlandsranchchamber.org](mailto:cchrinfo@highlandsranchchamber.org).

### Homemade Soups Now Available from Corner Bakery Catering!

The temperatures are dropping, leaves are falling, and Corner Bakery Catering is now delivering homemade soups! Corner Bakery Cafe's Homemade Soups serve perfectly as a side item of your Corner Classic or a tasty compliment to your sandwich basket or signature salad and are available immediately for Catering Delivery or Pick up. Each Soup box serves 6-8 people, and is delivered (or picked up) ready for your group to enjoy with a soup ladle, soup cups and spoons, appropriate garnishes, and sliced sourdough! *Print this email for \$10 OFF your catering order of \$75 or more.* Please feel free to contact Lindsey Benton at [lbenton@cuttersgroup.com](mailto:lbenton@cuttersgroup.com) or your Corner Bakery Catering team at 303.471.6400 with any questions or requests. Their website is [www.cornerbakerycafe.com](http://www.cornerbakerycafe.com).

### New from Cold Stone Creamery.....

Come in and check out our new Signature Ice Cream Pies, just in time for your holiday parties and gatherings! There are three new flavors, including "*Caramel Turtle Treat Ice Cream Pie*", "*There's Chocolate on My Peanut Butter Ice Cream Pie*" and "*Cookie Dough Ice Cream Pie*", and the return of the popular "*Pumpkin Ice Cream Pie*". For a limited time only, they are available at \$12.99 each, so grab one or two of them for your next get-together! Cold Stone is located at 9338 Dorchester Street at the Highlands Ranch Town Center. Phone: 303.683.3222.

### Help Animals in Need – Donate to “Presents 4 Pets”

The National Association of Professional Pet Sitters in conjunction with the Humane Society of the United States' National Animal Shelter Appreciation Week is proud to announce our annual collection drive to benefit shelter and rescue pets. You can help provide for their comfort by donating: toys, treats, blankets, towels, rugs, bleach, beds, leashes, collars, coupons, newspapers and more. All donations will be distributed to local animal shelters and rescue groups. Items can be dropped off at the Chamber office from now until November 4<sup>th</sup>. Or, for a donation pick-up or a drop-off location near you, please call As You Wish Pet Sitters at 303.313.9474.

### **Pizza Naming Contest to Benefit Juvenile Diabetes Research Foundation**

Perella's East Coast Pizzeria is having a Name Your Own Pizza Contest. You can go online at [www.perellaseastcoastpizzeria.com](http://www.perellaseastcoastpizzeria.com) for a pizza entry form. Or, pick up an entry form at the restaurant. There will be a judging / tasting at the restaurant on Tuesday, November 3rd from 4:00 – 8:00 p.m. Stop by to sample all 6 pizza finalists and vote for your top 3 favorites. Suggested donation to attend is \$10 donation per adult and \$5 donation for kids. The evening will benefit Juvenile Diabetes Research Foundation. Perella's is located at 8361 Rampart Range Rd., #B101, Littleton, CO 80125.

### **Inter-Faith Community Services Night with the Denver Nuggets**

Support Inter-Faith Community Services by attending the Denver Nuggets game on Tuesday, November 24<sup>th</sup> at 7:00 p.m. Ticket prices are discounted and every ticket purchased through this offer will be entered into a raffle for a chance to win other prizes. A portion of each ticket purchased will be donated to Inter-Faith for support of their holiday programs! For questions, please contact Maria with Inter-Faith at 303.789.0501, [mariap@ifcs.org](mailto:mariap@ifcs.org) or Nick Smith with the Denver Nuggets at 303.405.6075, [nsmith@pepsicenter.com](mailto:nsmith@pepsicenter.com).

## ***Member to Member Acknowledgement***

*Have you had a positive experience while doing business with a fellow Chamber Member? Submit a short email to [cchrinfo@highlandsranchchamber.org](mailto:cchrinfo@highlandsranchchamber.org) (100 words or less) about the experience and gain exposure for both of your businesses.*

## **INVOLVEMENT OPPORTUNITIES**

### **LEADS Groups**

Business to Business Leads Group meets on Mondays at 11:45 a.m. at the Chamber office.  
The Executive Club meets on Tuesdays at 7:30 a.m. at the Chamber office.  
LEADS #3 meets on Thursdays at 3:00 p.m. at the Chamber office.

Limited space is available in all LEADS groups. The LEADS groups have limited, diversified memberships. If you are interested in one of the groups, you are welcome to visit, if there is an opening in the group for your business category. The cost is \$60 annually. Contact the Chamber office at 303.791.3500 if you are interested in visiting or joining one of the groups.

### **Women In Networking (WIN)**

WIN is a great opportunity to network with other professional women in a relaxed atmosphere. WIN meets on the first Tuesday of each month.

### **Ambassadors**

If you are looking for a way to meet new people, consider joining the Ambassadors. This group serves as greeters at Chamber events and makes visits to the membership. Space is limited, so inquire today. The Ambassadors meet on the first Wednesday of the month. For more information, contact the Chamber office.

### **Health Advocacy Team**

This committee of the Chamber encourages active, healthy lifestyles for today and tomorrow and is working to be recognized as a community resource in Highlands Ranch for enhancing overall wellness. The focus of the committee is to provide awareness and education about the health and wellness resources in the Highlands Ranch community. The Health Advocacy Team message is "What's good for health is good for business." The group meets on the second Friday of each month.

### **CEO Roundtable**

The CEO Roundtable normally meets on the first Friday of each month at 8:45 a.m. for approximately 2 hours. The CEO Roundtable is open to businesses of all sizes and serves as your own confidential Board of Advisors. This group of 10 to 12 non-competing business owners meets monthly to help you solve problems and grow your business. Please contact the Chamber at 303.791.3500 for a confidential application to participate.

**For more information about these groups**, please call the Chamber office at 303.791.3500 or email: [cchrinfo@highlandsranchchamber.org](mailto:cchrinfo@highlandsranchchamber.org).

## ***Around The Ranch***

### **Cherokee Ranch & Castle's Grand Halloween Ball on October 30<sup>th</sup>**

Enter and enjoy an evening of Eerie Elegance from 6:00 – 10:00 p.m. on Friday, October 30<sup>th</sup>. Tricks: illusions, theatrical and strolling magic by *Dream Masters*. Treats: horrors d'ouerves and Booverages. Cash Bar for Spirits. Costume Contest at 9:00 p.m. \$75 per person (Adults Only). RSVP by October 20<sup>th</sup> to Anasa Shank 303.688.5555 ext. 0 or [ashank@cherokeeanch.org](mailto:ashank@cherokeeanch.org).

### **HRCOA Hosts Annual Trick or Treat Street on Saturday, October 31<sup>st</sup>**

The Highlands Ranch Community Association's Annual Trick or Treat Street Event will be held at the Eastridge Recreation Center on Saturday, October 31<sup>st</sup> from 11:00 a.m. – 2:00 p.m. Children up to age 12 years may come to a safe, fun and indoor trick or treat event, collect a bag full of candy and end up in our pumpkin patch. The cost is \$1/child. Pay at the door. For more information, visit [www.HRCAonline.org](http://www.HRCAonline.org) or call 303.791.2500.

### **Jewelry and Holiday Gift Fair – Saturday, November 7<sup>th</sup> at Eastridge Rec Center**

The 'New and improved' Jewelry and Holiday Gift Fair is set for Saturday, November 7<sup>th</sup> from 9:00 a.m. – 5:00 p.m. at the Eastridge Recreation Center. Jewelry, crafts, holiday gift items and more! Unique items for that special holiday gift. Free admission. For more information, visit [www.HRCAonline.org](http://www.HRCAonline.org) or call 303.791.2500.

### **Highlands Ranch Concert Band Presents**

#### **Free Veteran's Day Concert on Saturday, November 7<sup>th</sup>**

"All Gave Some, Some Gave All" - The Highlands Ranch Concert Band presents its free annual Veteran's Day Concert, Saturday, November 7<sup>th</sup> at 7:00 p.m. at the South Suburban Christian Church located at 7275 South Broadway. Adding their voices to the event will be Bear Canyon Elementary School Choir from Highlands Ranch, CO directed by Julie Tobin, and the Highlands Ranch Community Chorus conducted by Rick Argotsinger. The Concert Band, a non-profit, performs free thanks in part to its sponsors: HRMD, SCFD, First Transit, Colorado Community Newspapers, Alphagraphics and Great American Print Shop, Guitar Center and Glenn Hagan.

### **Cherokee Ranch & Castle Presents Special Castle Engagement for Just \$25/person**

St. Martin's Chamber Choir will present "The Unknown Masterpiece" at Cherokee Ranch & Castle on Saturday, November 14<sup>th</sup> at 7:30 p.m. This Special Castle Engagement is only \$25/person and will include castle tours, cash bar, the performance, and coffee and conversation with the performers. RESERVATIONS ARE REQUIRED IN ADVANCE! Only a limited number of seats are available! Sorry, we cannot offer refunds. Please call Amy at 303.688.4600 for reservations. For directions and more information regarding Cherokee Ranch and Castle visit their website at [www.cherokeeanch.org](http://www.cherokeeanch.org).

### **Highlands Ranch Library presents Veterans Day Program**

#### **Colorado Author Series: Jeff Falkel – *The Making of Our Warrior***

On Sunday, November 15<sup>th</sup> at 2:00 p.m. at the Highlands Ranch Library there will be a Veteran's Day presentation on the book *The Making of Our Warrior – How SSG Chris Falkel Became a Green Beret Warrior and Hero* by author and Gold Star father Jeff Falkel. *The Making of Our Warrior* details the life of Staff Sergeant Chris Falkel from, "What made Chris – Chris," to his military training and service to August 8, 2005, in Mari Ghar, Afghanistan, when SSG Falkel sacrificed his own life while saving those of his team as well as sixteen Afghan National Army Soldiers fighting with them against the Taliban. Copies of the book are available at the library information desk for \$25. All proceeds from the book benefit the More Than A Name Foundation and the Special Operations Warrior Foundation. Register by going online to [www.DouglasCountyLibraries.org](http://www.DouglasCountyLibraries.org) or by calling 303.791.7323.